

ACOR 2015

COMMERCIAL / MULTIFAMILY ANNUAL ORIGINATION RANKINGS | 2015

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COMMERCIAL REAL ESTATE/MULTIFAMILY FINANCE FIRMS
 ANNUAL ORIGINATION VOLUMES 2015
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Boston-Cambridge-Quincy, MA-NH	151
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Miami-Fort Lauderdale-Miami Beach, FL	175
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New Orleans-Metairie-Kenner, LA	179
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San Francisco-Oakland-Fremont, CA	198
San Jose-Sunnyvale-Santa Clara, CA	200
Seattle-Tacoma-Bellevue, WA	201
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COMMERCIAL REAL ESTATE/MULTIFAMILY FINANCE FIRMS
ANNUAL ORIGINATION VOLUMES
Year Ending December 31, 2015



ALL FIRMS
Total Originations
Investor Group : Life Insurance Company

Rank	Company Name	Amount (\$millions)	Number	Avg. Size (\$millions)
42	American Equity Investment Life Insurance Company	\$519	119	\$4.4
43	Norris, Beggs & Simpson Financial Services - SAM Member	\$507	67	\$7.6
44	CMFG Life Insurance Company	\$445	80	\$5.6
45	OneAmerica Financial Partners	\$424	72	\$5.9
46	Colliers International New England, LLC - SAM Member	\$418	16	\$26.1
47	CorAmerica Capital, LLC	\$415	42	\$9.9
48	ColumbiaNational Real Estate Finance, LLC	\$405	34	\$11.9
49	Southern Farm Bureau Life Insurance Company	\$391	87	\$4.5
50	Barry Slatt Mortgage Company	\$386	108	\$3.6
51	Cohen Financial	\$357	39	\$9.2
52	Wells Fargo	\$347	21	\$16.5
53	Unum Group	\$332	28	\$11.9
54	RiverSource Life Insurance Company	\$331	92	\$3.6
55	Phillips Realty Capital Corporation - SAM Member	\$328	18	\$18.2
56	Sunrise Mortgage & Investment Company	\$289	108	\$2.7
57	Bernard Financial Group - SAM Member	\$288	53	\$5.4
58	Colliers International - Atlanta, Inc. - SAM Member	\$262	31	\$8.4
59	ACRES Capital, LLC	\$207	18	\$11.5
60	Ohio National Life Insurance Company	\$190	73	\$2.6
61	40 86 Mortgage Capital, Inc.	\$185	19	\$9.8
62	Pace Financial Group	\$179	12	\$15.0
63	M&T Realty Capital Corporation	\$168	8	\$21.0
64	Pinnacle Financial Group - SAM Member	\$167	16	\$10.4
65	FBL Financial Group	\$157	30	\$5.2
66	CCRE	\$128	3	\$42.5
67	Venture Mortgage Corporation	\$125	29	\$4.3
68	Western Capital Realty Advisors - SAM Member	\$109	8	\$13.6
69	Marcus & Millichap Capital Corporation	\$107	17	\$6.3
70	USAA Real Estate Company	\$83	2	\$41.5
71	Regency Capital Partners	\$82	2	\$41.2
72	Farm Bureau Life Insurance Company of Michigan	\$81	34	\$2.4
73	Innovative Capital Advisors, LLC	\$73	44	\$1.7
74	Eustis Commercial Mortgage Corporation - SAM Member	\$63	7	\$9.1
75	Boston Mutual Life Insurance Company	\$23	9	\$2.6
76	National Investment Finance Corporation	\$3	1	\$3.0